

Our Services

A brief overview of our healthcare, economic development and financial planning services is listed below. Please contact us at 541-504-4139 to learn more about the full range of consulting services we offer at Face Rock.



Tribal Government & Enterprise Services

- Our core team of experts has over 105 combined years of experience serving tribes and their enterprises.
- Our team has provided insurance to tribal enterprises ranging from C-stores and smoke shacks to casinos, sawmills, technology and manufacturing.
- We offer a deep understanding of the coverage needs associated with these enterprises.
- Face Rock Enterprises is an exclusive distributor of Benefit Alliance Trust to Native American and Alaskan Native Tribes. [View PDF>>The HBA Trust HBA – Native](#)



Healthcare Revenue Cycle Services

- Insurance Provider Contract Review & Negotiations
- Fee schedule/charge master analysis
- Revenue improvement
- Revenue cycle review and strategic plans
- Reduction in claims errors
- Staff training programs
- Insurance 101 Training
- Systems review and recommendations
- Quality initiatives
- Certification
- New business development
- Assistance with life safety code and new hospital builds
- Best practices implementation
- Disaster plans
- Policy and procedures
- Premium sponsorship plans for Medicare and ACA



Clinical Claims Billing Services

- Turn-key operations for billing
- Claims denial management
- Insurance eligibility check
- Insurance Discovery for patients indicating no payor source
- Skip Trace Address search
- Commercial claims billing
- Medicare claims billing
- Medicaid claims billing
- Workers Comp billing
- ACA billing
- Provider contract review and negotiations with insurance carriers to become in-network
- New applications to Medicare, Medicaid, and commercial carriers
- 3.5 – 5.5 percent of collections fee
- Certified coder(s)
- Medical, Chiropractic, Vision, and Dental claims
- Assistance with CHEF cases

- Call Centers
- Streamlining Contract Health/PRC process
- Compliance Issues
- Preauthorization training to ensure optimal reimbursement
- Integration into school programs, maximizing Medicaid OMB rate
- 813 Resolutions
- Adding Programs and Pharmacies
- 340B Pharmacies
- 105 (L) Leases
- Small Ambulatory Program (SAP) Grants
- Quality Assurance/Quality Improvement
- Negotiate Annual Funding Agreements
- Create and Modify Scopes of Work
- Negotiate outside laboratory contracts
- Negotiate provider commercial insurance contracts/reimbursement
- HIPAA Training
- Tribal Management Grants
- Provider documentation training
- Assistance with various vender contract negotiations
- Training or augmentation of staff for billing
- Specialize in Tribal billing nuances
- Fee Schedule review and updates
- Provider E & M code selection training
- National/Local Coverage Determination (NCD/LCD medical necessity) training for staff and providers



Financial Planning Services

- Assessment of goals
- Design Native specific programs for Tribal Members
- Assist the Tribe with debt management to increase cash flow
- Program implementation and ongoing service



Economic Development Services

- Planning and goal setting
- Assessment of goals and project evaluation
- Assistance in securing financing
- Project management



Healthcare Services

- Medicare Like Rates (MLR)
- Contract Health Emergency Fund (CHEF)
- Payor of Last Resort
- Contract Health Services (CHS) Subrogation
- 340B Prescription Drug Pricing

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